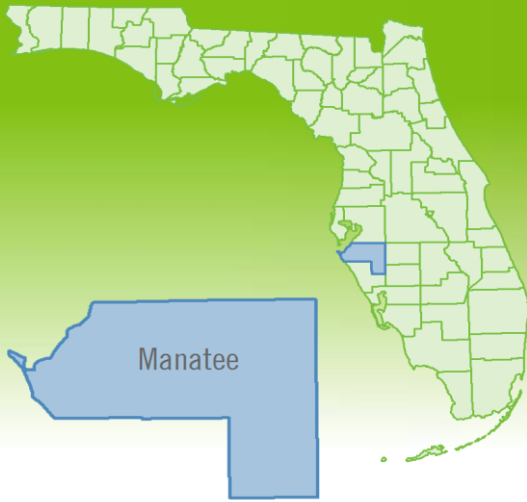


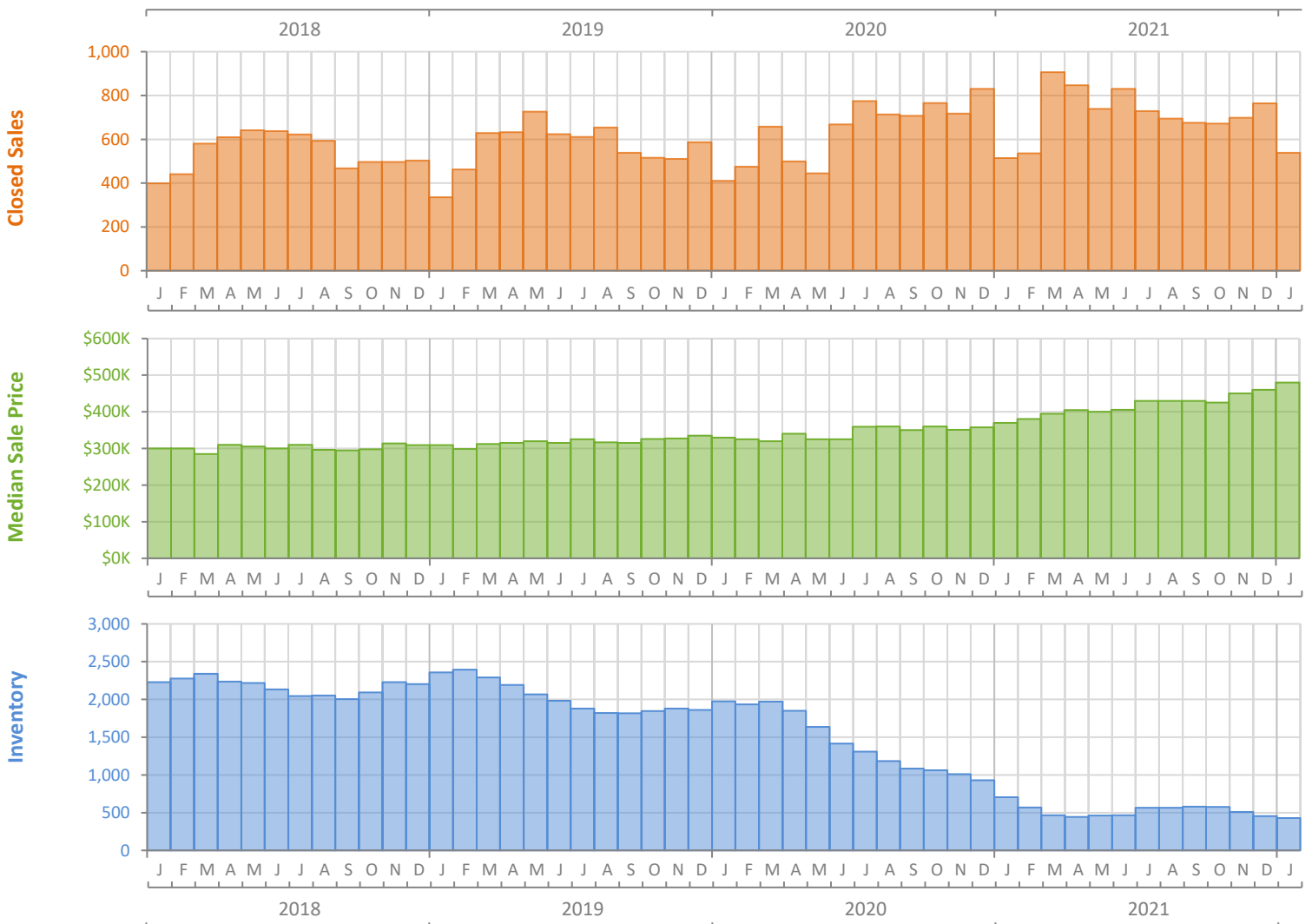
Monthly Market Summary - January 2022

Single-Family Homes

Manatee County



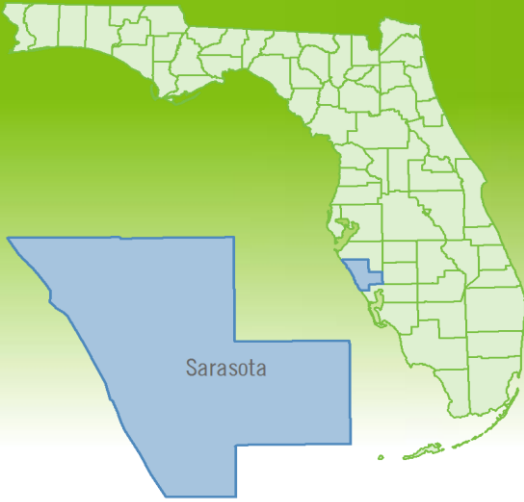
	January 2022	January 2021	Percent Change Year-over-Year
Closed Sales	539	515	4.7%
Paid in Cash	193	148	30.4%
Median Sale Price	\$480,000	\$370,000	29.7%
Average Sale Price	\$614,630	\$510,940	20.3%
Dollar Volume	\$331.3 Million	\$263.1 Million	25.9%
Med. Pct. of Orig. List Price Received	100.0%	98.4%	1.6%
Median Time to Contract	7 Days	17 Days	-58.8%
Median Time to Sale	50 Days	66 Days	-24.2%
New Pending Sales	657	773	-15.0%
New Listings	712	612	16.3%
Pending Inventory	956	1,052	-9.1%
Inventory (Active Listings)	429	705	-39.1%
Months Supply of Inventory	0.6	1.1	-45.5%



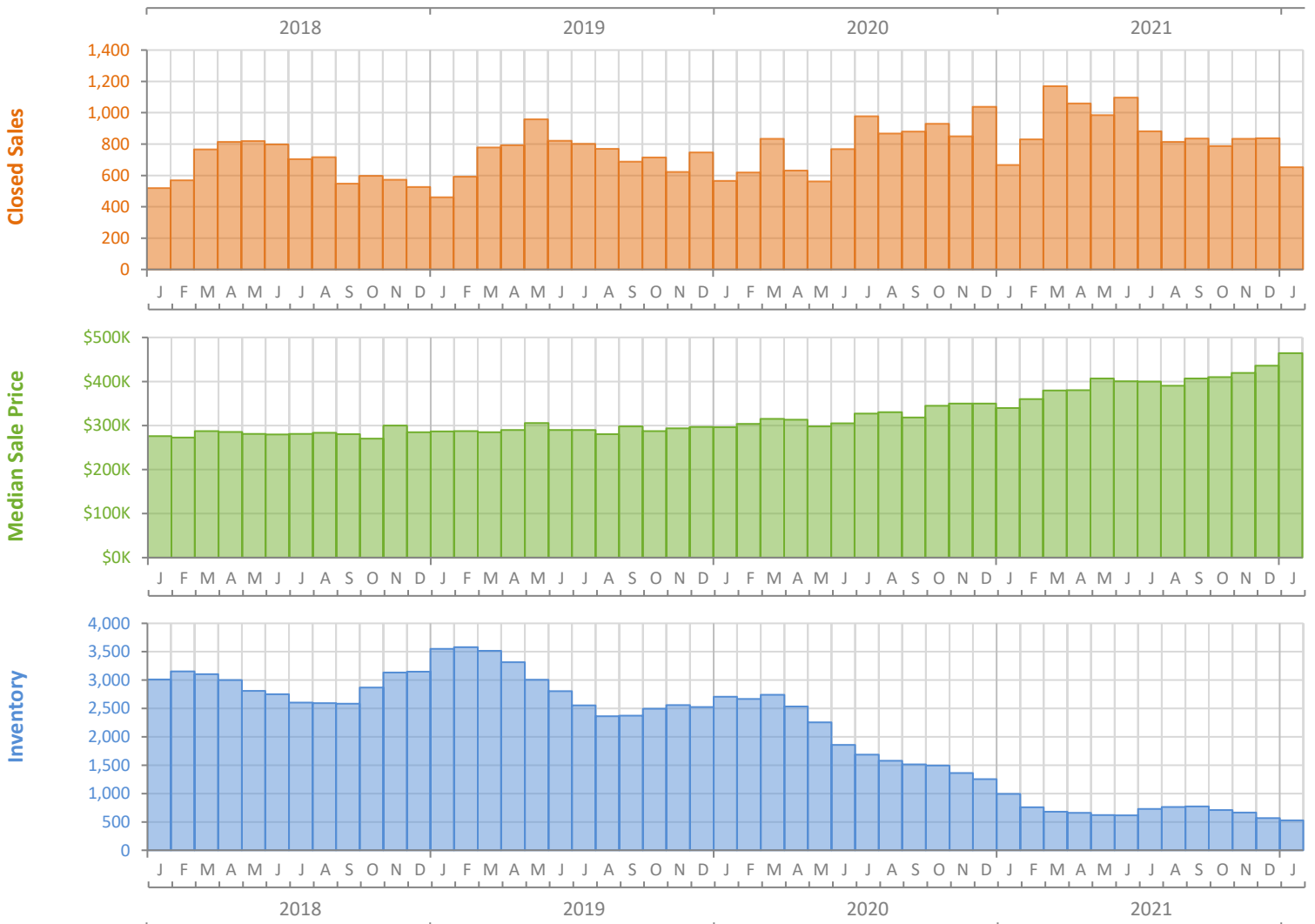
Monthly Market Summary - January 2022

Single-Family Homes

Sarasota County



	January 2022	January 2021	Percent Change Year-over-Year
Closed Sales	653	666	-2.0%
Paid in Cash	305	269	13.4%
Median Sale Price	\$464,500	\$340,004	36.6%
Average Sale Price	\$680,882	\$491,760	38.5%
Dollar Volume	\$444.6 Million	\$327.5 Million	35.8%
Med. Pct. of Orig. List Price Received	100.0%	98.0%	2.0%
Median Time to Contract	7 Days	19 Days	-63.2%
Median Time to Sale	52 Days	66 Days	-21.2%
New Pending Sales	799	1,107	-27.8%
New Listings	811	893	-9.2%
Pending Inventory	1,158	1,544	-25.0%
Inventory (Active Listings)	528	991	-46.7%
Months Supply of Inventory	0.6	1.2	-50.0%



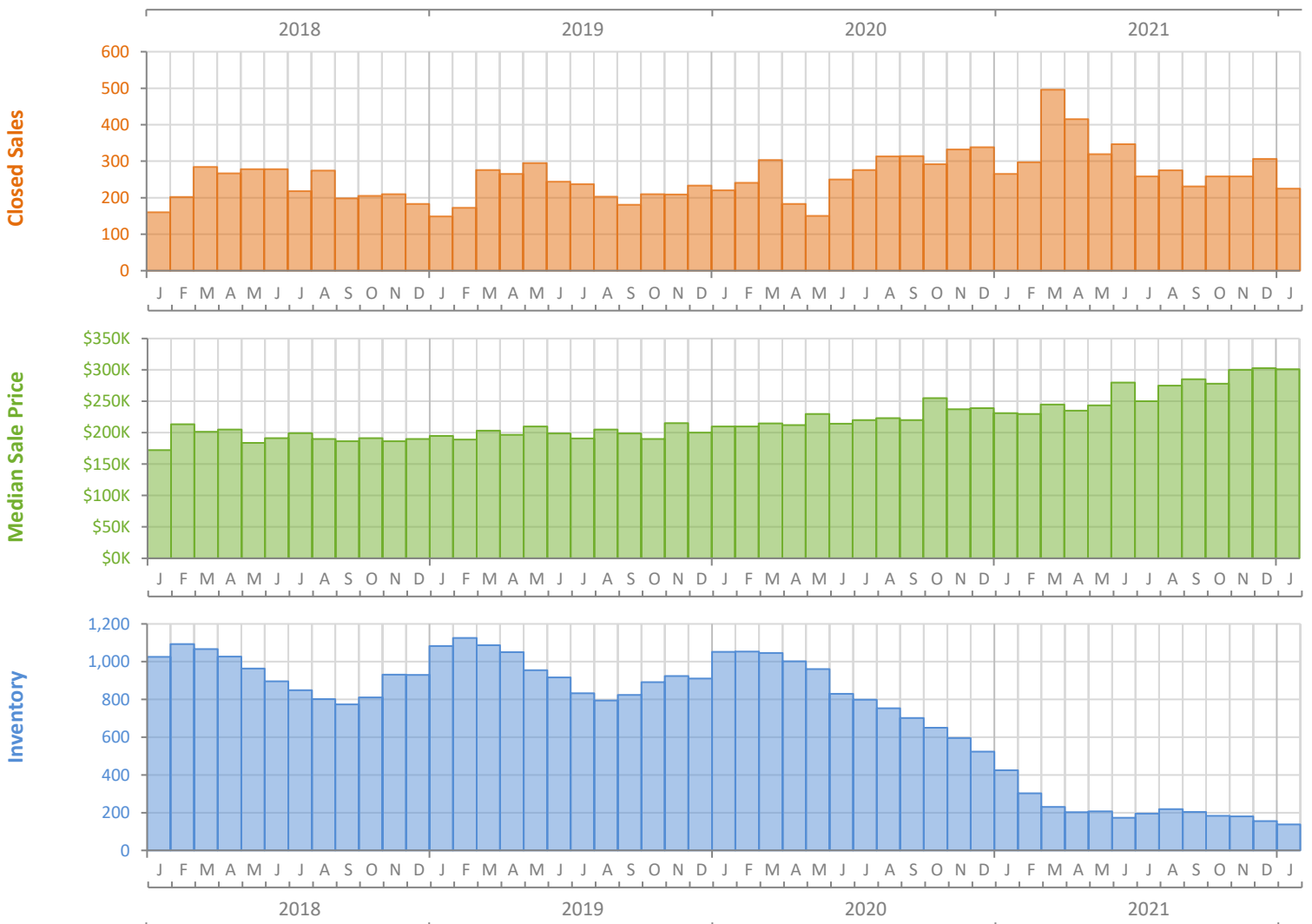
Monthly Market Summary - January 2022

Townhouses and Condos

Manatee County



	January 2022	January 2021	Percent Change Year-over-Year
Closed Sales	225	265	-15.1%
Paid in Cash	127	121	5.0%
Median Sale Price	\$301,000	\$231,000	30.3%
Average Sale Price	\$379,451	\$284,037	33.6%
Dollar Volume	\$85.4 Million	\$75.3 Million	13.4%
Med. Pct. of Orig. List Price Received	100.0%	96.4%	3.7%
Median Time to Contract	6 Days	40 Days	-85.0%
Median Time to Sale	47 Days	80 Days	-41.3%
New Pending Sales	318	379	-16.1%
New Listings	308	296	4.1%
Pending Inventory	425	484	-12.2%
Inventory (Active Listings)	137	425	-67.8%
Months Supply of Inventory	0.4	1.6	-75.0%



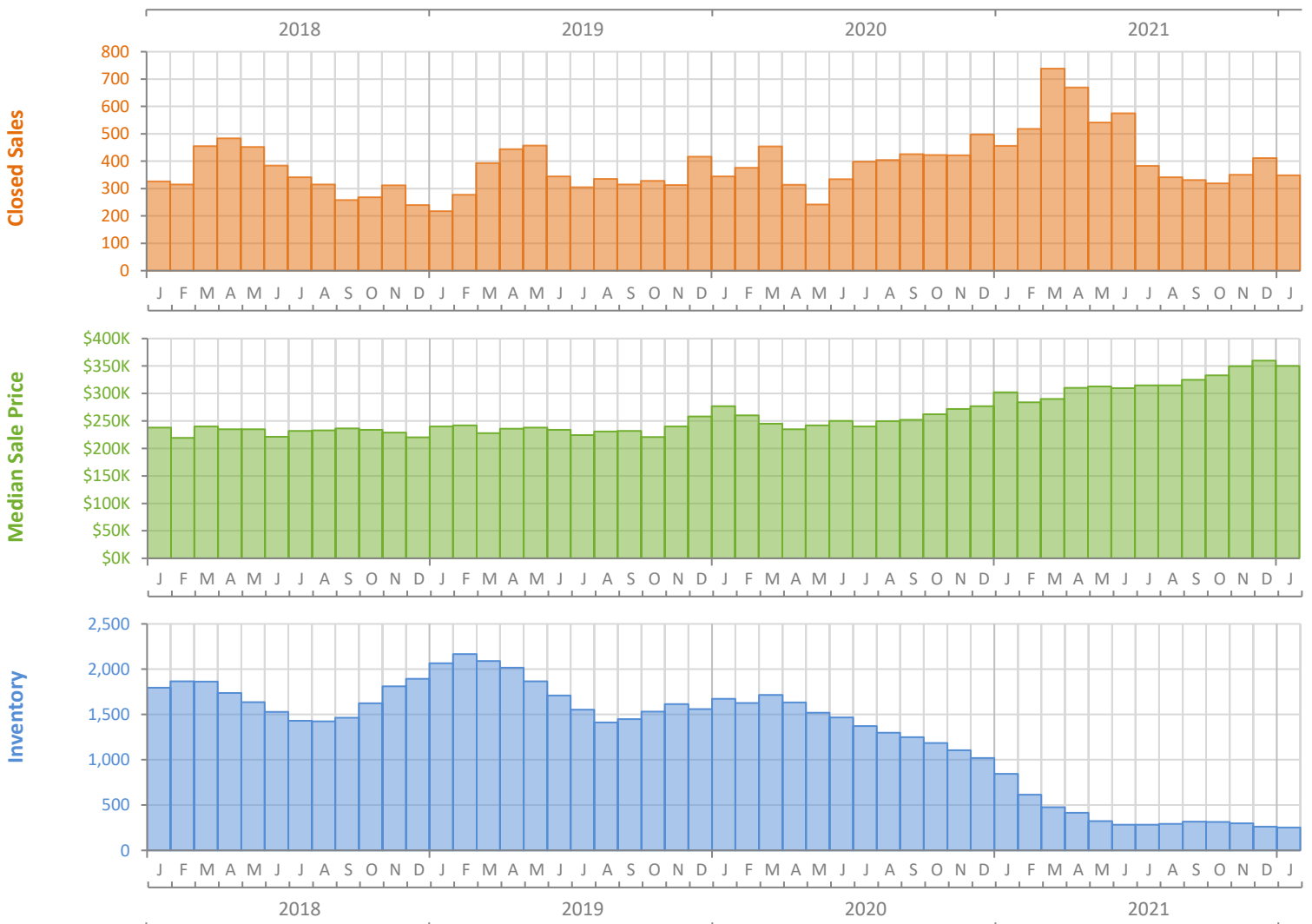
Monthly Market Summary - January 2022

Townhouses and Condos

Sarasota County



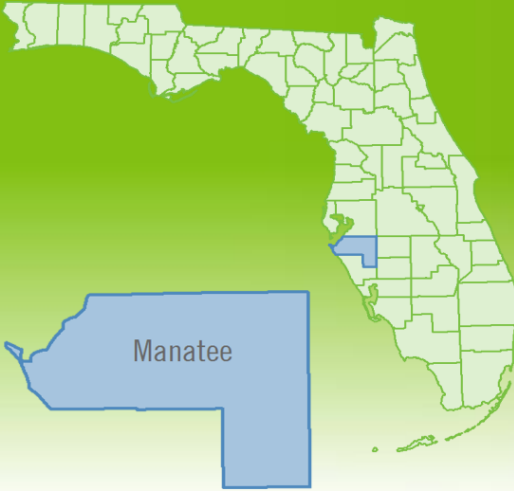
	January 2022	January 2021	Percent Change Year-over-Year
Closed Sales	349	456	-23.5%
Paid in Cash	222	279	-20.4%
Median Sale Price	\$350,000	\$302,250	15.8%
Average Sale Price	\$601,593	\$537,760	11.9%
Dollar Volume	\$210.0 Million	\$245.2 Million	-14.4%
Med. Pct. of Orig. List Price Received	100.0%	97.0%	3.1%
Median Time to Contract	7 Days	28 Days	-75.0%
Median Time to Sale	48 Days	72 Days	-33.3%
New Pending Sales	429	707	-39.3%
New Listings	424	615	-31.1%
Pending Inventory	753	1,010	-25.4%
Inventory (Active Listings)	254	845	-69.9%
Months Supply of Inventory	0.6	2.1	-71.4%



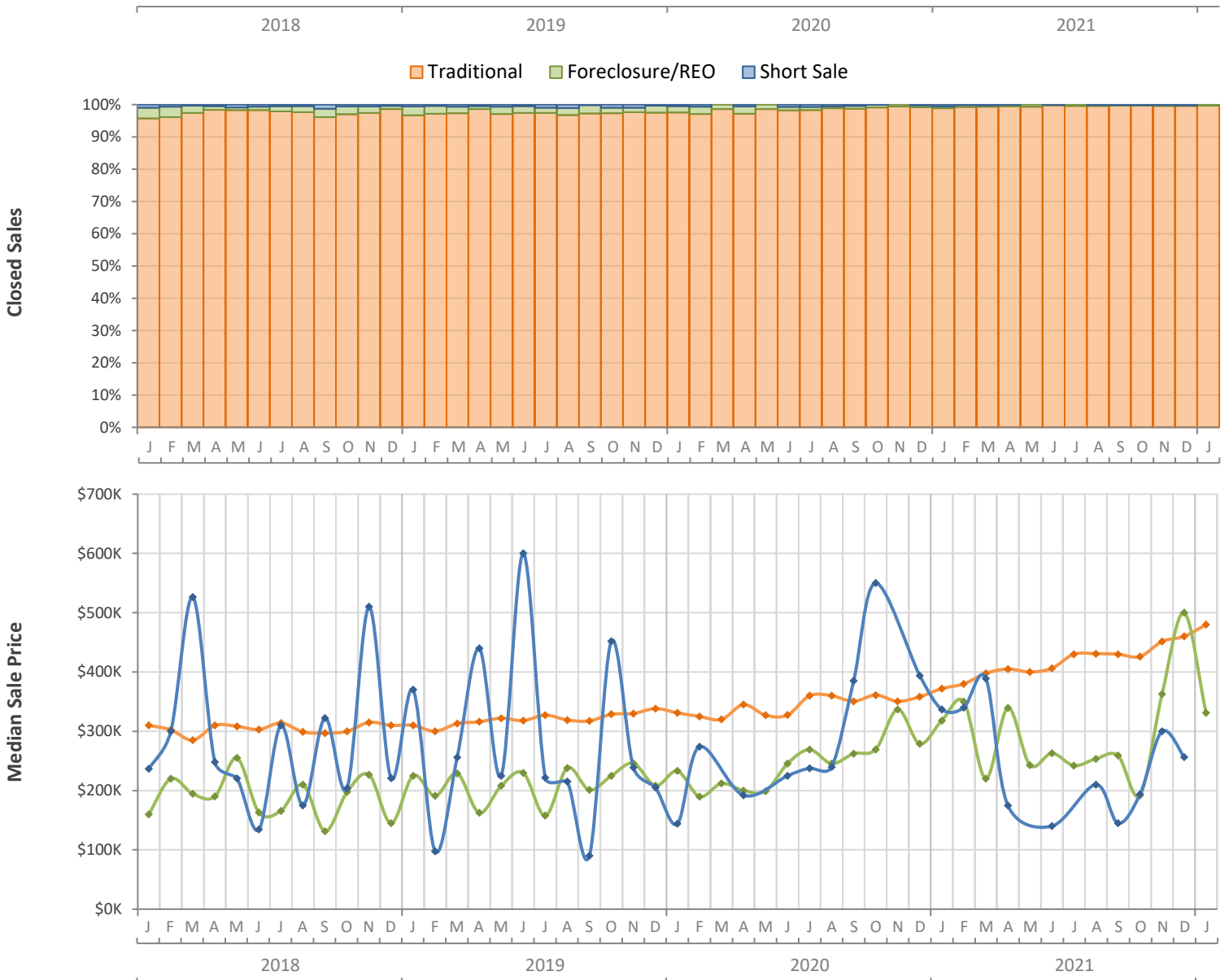
Monthly Distressed Market - January 2022

Single-Family Homes

Manatee County



		January 2022	January 2021	Percent Change Year-over-Year
Traditional	Closed Sales	537	509	5.5%
	Median Sale Price	\$480,000	\$372,000	29.0%
Foreclosure/REO	Closed Sales	2	3	-33.3%
	Median Sale Price	\$331,000	\$318,000	4.1%
Short Sale	Closed Sales	0	3	-100.0%
	Median Sale Price	(No Sales)	\$337,000	N/A



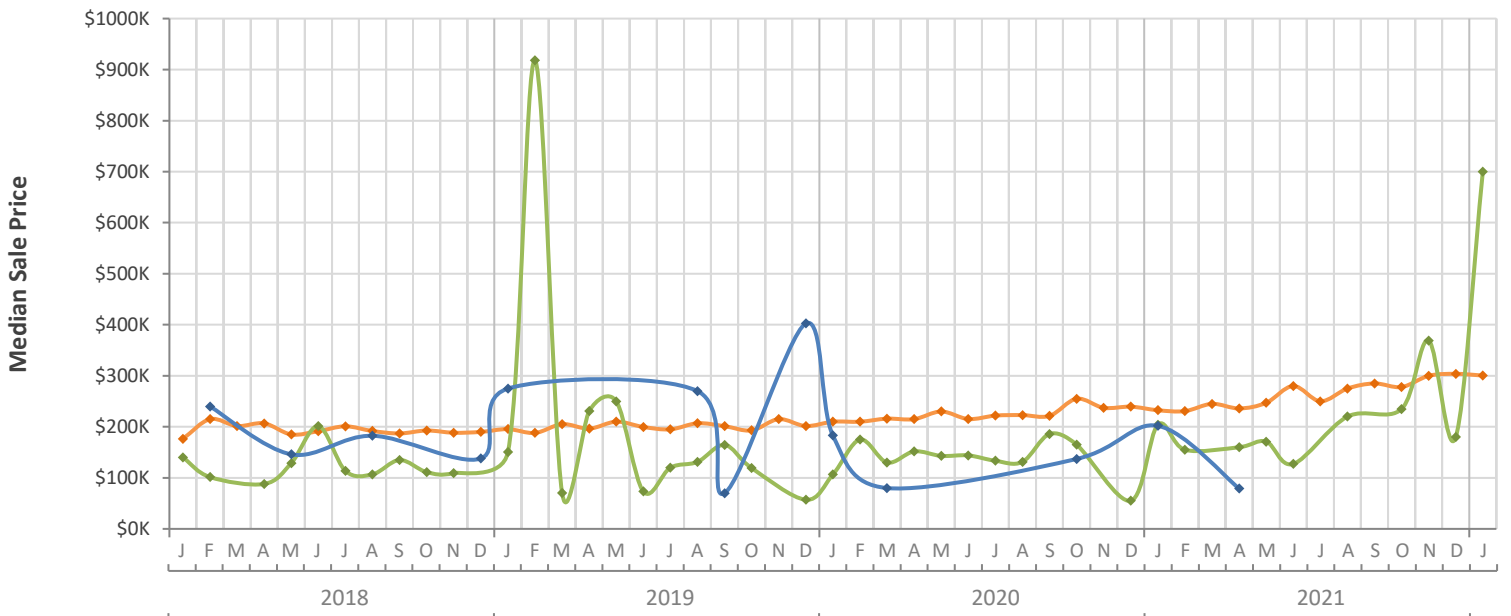
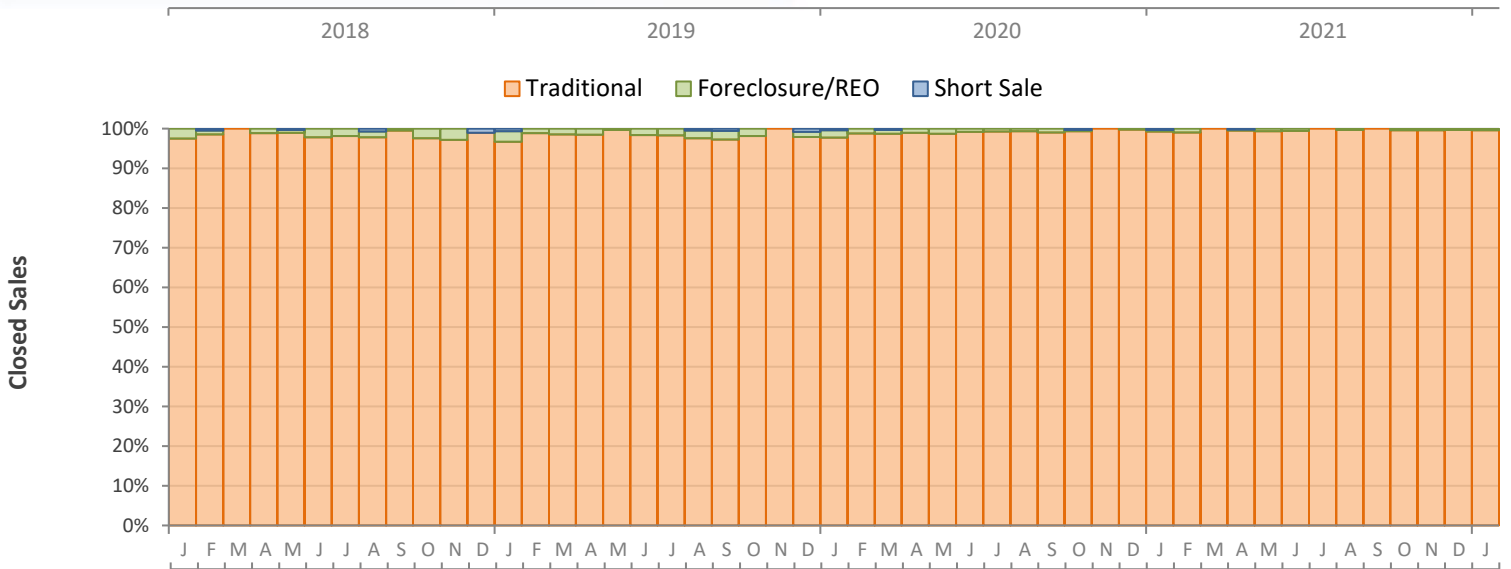
Monthly Distressed Market - January 2022

Townhouses and Condos

Manatee County



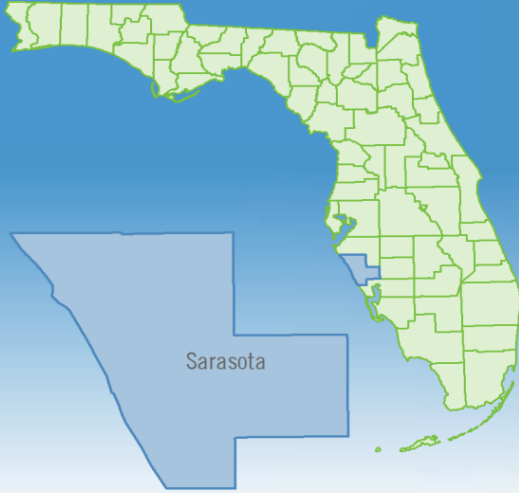
		January 2022	January 2021	Percent Change Year-over-Year
Traditional	Closed Sales	224	263	-14.8%
	Median Sale Price	\$300,500	\$232,500	29.2%
Foreclosure/REO	Closed Sales	1	1	0.0%
	Median Sale Price	\$700,000	\$204,000	243.1%
Short Sale	Closed Sales	0	1	-100.0%
	Median Sale Price	(No Sales)	\$202,000	N/A



Monthly Distressed Market - January 2022

Townhouses and Condos

Sarasota County



		January 2022	January 2021	Percent Change Year-over-Year
Traditional	Closed Sales	348	453	-23.2%
	Median Sale Price	\$350,000	\$303,500	15.3%
Foreclosure/REO	Closed Sales	1	1	0.0%
	Median Sale Price	\$455,000	\$175,000	160.0%
Short Sale	Closed Sales	0	2	-100.0%
	Median Sale Price	(No Sales)	\$305,896	N/A

