

Brandy Loebker, CDRE™

BROKER LICENSE #: BK3340741

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CURRICULUM VITAE

Brandy Loebker is a distinguished Certified Divorce Real Estate Expert who specializes in managing real property transactions within the complex landscape of Family Law Cases. Grounded in core principles of knowledge, honesty, loyalty, and trust, Mrs. Loebker embodies an unparalleled work ethic that has propelled The Coffey Group to achieve a remarkable standing within the top 0.04% for overall sales volume across Sarasota and Manatee Counties. Recognizing this exceptional performance, Keller Williams extended an invitation for Mrs. Loebker to become the Operating Principal & Broker for both Keller Williams Island Life Real Estate and KW Suncoast, recognizing that her leadership would harmonize seamlessly with the world's number one training company for real estate professionals.

A pillar of the Sarasota community, Brandy boasts an enduring local presence, having resided in the area for 38 years. She brings nearly two decades of licensed real estate experience to her role and holds an academic credential from the University of South Florida, adding a layer of local expertise that sets her apart in the industry. Mrs. Loebker offers her objective and neutral expert opinion in low and high conflict divorce matters involving real property. Her extensive background and professional experience allow Mrs. Loebker to offer impartial opinions on complex divorce real estate issues.

Education

Bachelor's Degree in Psychology

2006

University of South Florida

Summa cum laude

Real Estate License

Ed Klopfer School of Real Estate

2006

Bob Hogue School of Real Estate

2004

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CONTINUING EDUCATION

- Millionaire Real Estate Operations Bootcamp 2024
- CI 103: User Decision Analysis for Commercial Real Estate 2024
- Phil Jones Critical Conversations 2024
- CCIM CI 102: Market Analysis for Commercial Investment Real Estate 2024
- Commercial Real Estate Negotiations 2024
- CCIM 104: Investment Analysis for Commercial Investment Real Estate 2024
- The Four Essential Pillars to Grow Your Luxury Business 2024 2024
- Ritz Carlton Leadership Training-Best Practices 2024
- Foundations of The Ritz-Carlton 2021-2024
- The LEAD Vision Training 2018-2024
- Advanced Contracts 2015-2024
- Franchise System Orientation 2015-2024
- Leadership Fundamentals 2015-2024
- Market Center Financials 2014-2024
- Quantum Leap 2014-2024
- Agent Financials 2012-2024
- Investing in Real Estate & Wealth Building 2011-2024
- Career Visioning 2011-2024
- 1031 Exchanges & DSTs 2011-2024
- 6 Personal Perspectives 2012-2024
- Customer Experience 2011-2024
- Business Planning Clinic 2011-2024
- Association Leadership Clinic 2011-2024
- Expansion Systems Orientation 2012-2024
- Win with Buyers 2011-2024
- Win with Sellers 2011-2024
- Win Win Negotiations 2011-2024
- New Construction 2006-2024
- Code of Ethics 2004-2024
- Train the Trainer 2022
- CCIM CI 101: Financial Analysis 2022
- CCIM CI Introduction 2006
- Contracts 101 2004

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CERTIFICATIONS

Certified Divorce Real Estate Expert (CORE™)

2024

The Illumni Institute

- Orientation to the CDRE Program Intersection of Divorce & Real Estate
Take the Stand (Voir Dire)
- Ethics
- Bias, Neutrality, & Communication
- Divorce Finance
- The Divorce Listing Process

Staging & Design Certified

2024

Certified Auction Agent (CAA)

The Certified Auction Agent has a process built on transparency and integrity throughout the auction process.

Certified Distressed Property Expert®

Someone who has been through special training and who is experienced in helping homeowners facing foreclosure. A CDPE®'s job is to help you evaluate your current financial situation to see what options you may have.

Certified Luxury Home Marketing Specialist Designation

Recognized as the mark of accomplishment in luxury markets around the world, the Certified Luxury Home Marketing Specialist™ (CLHMS) designation assures affluent buyers and sellers that the agents who have earned it have the knowledge, experience, competence, and confidence they require.

Licensed Real Estate Broker

Brokers oversee their sales associates, making sure their clients get the best service and that all laws are being observed.

Accredited Buyer's Representative

Certified Delaware Statutory Trust Specialists

Certified in Feng Shui

Certified International Property Specialist

Certified Real Estate Planner (REP)

Certified Residential Listing Specialist (CRLS)

Certified Residential Specialist (CRS)

Resort & Second Home Specialist Certification Senior

Relocation Specialist Staging & Design Transnational

Referral Certification Certified 1031 Exchange Specialist

John Maxwell Certified Speaker, Trainer, & Coach

National Association of REALTORS® Green Designee

PROFESSIONAL BACKGROUND

Operating Principal Keller Williams
Island Life Real Estate

2015-2024

- Top Market Center Recruiting & Profit
- Top Market Center Retention
- Top Market Center Launch Stage

2020-2022

2018-2022

2017

Operating Principal
KW Suncoast

2017-2024

Two Regional Cultural Ambassador Awarded Agents

2017-2022

Licensed Real Estate Broker
Keller Williams On The Water

2010-2015

- Top Team 5 years in a row
- Associate Leadership Council
- Finance Chair

Licensed Real Estate Sales Associate & Licensed Real Estate Broker 2004-2006

- Top Sales Brokerage in the MLS

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TEACHING EXPERIENCE

Quantum Leap
Win with Sellers
Win with Buyers
The Path of Money
Luxury Mastermind
MREI Investment Seminar
MREA Book Club
Hold Book Club
Social Media Marketing
Lead Generation
Ignite
Trust Seminars
7037 & Trust Seminars

PUBLICATIONS

SRQ Magazine	2021
Sarasota Magazine	2020
Sarasota Herald	2016
Tribune Observer Real	2024
Magazine Outfront	2013
Magazine	2011

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VOLUNTEER WORK

Finance Committee Realtor Association of Sarasota Manatee County	2024
Stellar MLS Broker Advisory Council	2024
Humane Society of Sarasota County	2021-2024
Operation Patriot Support	2021-2024
Board of Directors for Florida Association of Realtors	2021-2024
Mote Marine Laboratory President's Advisory Council	2021-2024
Luxury Ambassador for Keller Williams North Florida Region	2019-2024
Operation Second Chance	2010-2024
Habitat for Humanity	2021
RASM Charitable Foundation Chair	2021

MEMBERSHIPS

YEARS ACTIVE

National Association of Realtors	20
Florida Association of Realtors	20
Realtor Association of Sarasota & Manatee	20
Sarasota Chamber of Commerce	20
Institute for Luxury Home Marketing	15
Million Dollar Guild	13
KW Luxury Pro	13
KW Worldwide	11
Venice Board of Realtors	9
Venice Chamber of Commerce	9
Englewood Board of Realtors	8
North Port Chamber of Commerce	8
KW Land	7
KW Commercial	6
Keller Concierge	4
KW Sports + Entertainment	3
Next Move Military	3
Style to Design Ambassador	3
KW Planner	3
KW New Homes	2
Millionaire Business Network Chapter Leader for Sarasota, Florida	2