INSTITUTE for LUXURY HOME MARKETING®

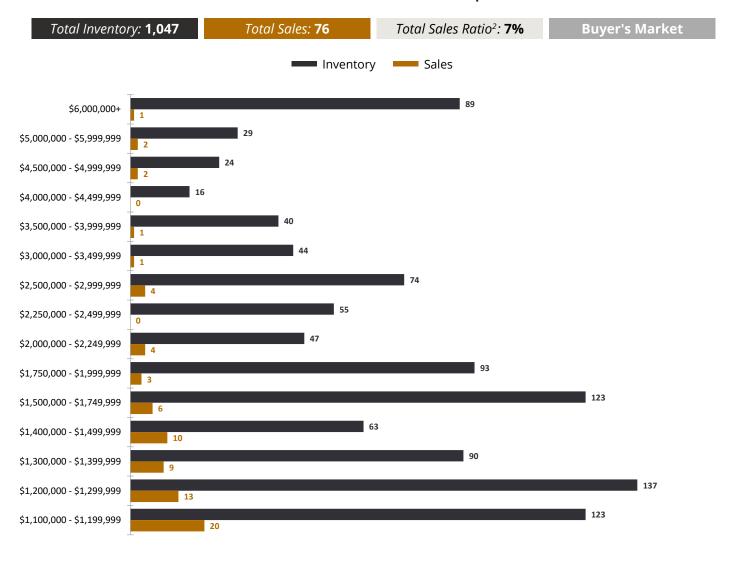
^{by}Colibri Real Estate

2025 2025



Luxury Benchmark Price¹: \$1,100,000

LUXURY INVENTORY VS. SALES | FEBRUARY 2025



Square Feet ³ -Range-	Price -Median Sold-	Beds -Median Sold-	Baths -Median Sold-	Sold -Total-	Inventory -Total-	Sales Ratio -Sold/Inventory-
0 - 2,999	\$1,217,500	4	3	22	390	6%
3,000 - 3,999	\$1,287,500	5	4	28	290	10%
4,000 - 4,999	\$1,599,444	6	5	10	168	6%
5,000 - 5,999	\$2,600,000	5	6	7	61	11%
6,000 - 6,999	\$2,175,000	5	6	3	42	7%
7,000+	\$7,200,000	6	9	1	68	1%

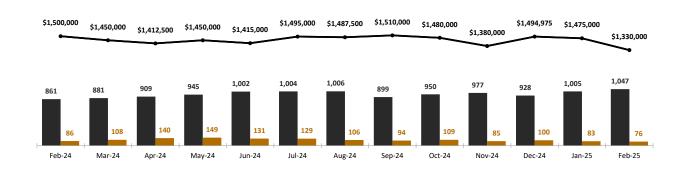
¹ The luxury threshold price is set by The Institute for Luxury Home Marketing. ²Sales Ratio defines market speed and market type: Buyer's < 12%; Balanced >= 12 to < 21%; Seller's >= 21%. If >100% MLS® data reported previous month's sales exceeded current inventory.

SINGLE-FAMILY HOMES

Luxury Benchmark Price¹: \$1,100,000

13-MONTH LUXURY MARKET TREND⁴





MEDIAN DATA REVIEW | FEBRUARY

TOTAL INVENTORY

Feb. 2024 Feb. 2025

861 1.047

VARIANCE: **22**%

SALE PRICE PER SQFT.

Feb. 2024 Feb. 2025

\$451 \$421

VARIANCE: **-7**%

TOTAL SOLDS

Feb. 2024 Feb. 2025

86 76

VARIANCE: -12%

SALE TO LIST PRICE RATIO

Feb. 2024 Feb. 2025

93.90% 94.58%

VARIANCE: 1%

SALES PRICE

Feb. 2024 Feb. 2025

\$1.50m \$1.33m

VARIANCE: -11%

DAYS ON MARKET

Feb. 2024 Feb. 2025

60 66

VARIANCE: 10%

BROWARD COUNTY MARKET SUMMARY | FEBRUARY 2025

- The single-family luxury market is a **Buyer's Market** with a **7% Sales Ratio**.
- Homes sold for a median of **94.58% of list price** in February 2025.
- The most active price band is \$1,100,000-\$1,199,999, where the sales ratio is 16%.
- The median luxury sales price for single-family homes is \$1,330,000.
- The median days on market for February 2025 was 66 days, up from 60 in February 2024.

³Square foot table does not account for listings and solds where square foot data is not disclosed. ⁴Data reported includes Active and Sold properties and does not include Pending properties.

Luxury Benchmark Price 1: \$500,000

LUXURY INVENTORY VS. SALES | FEBRUARY 2025



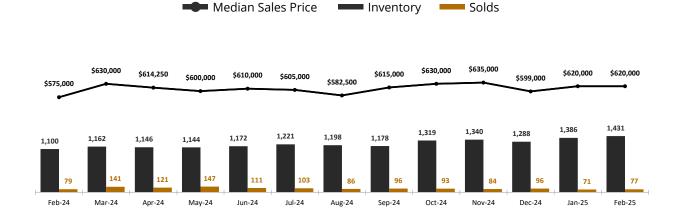
Square Feet ³ -Range-	Price -Median Sold-	Beds -Median Sold-	Baths -Median Sold-	Sold -Total-	Inventory -Total-	Sales Ratio -Sold/Inventory-
0 - 2,999	\$617,500	3	3	74	1336	6%
3,000 - 3,999	\$1,600,000	3	3	3	47	6%
4,000 - 4,999	NA	NA	NA	0	10	0%
5,000 - 5,999	NA	NA	NA	0	4	0%
6,000 - 6,999	NA	NA	NA	0	1	0%
7,000+	NA	NA	NA	0	3	0%

¹ The luxury threshold price is set by The Institute for Luxury Home Marketing. ²Sales Ratio defines market speed and market type: Buyer's < 12%; Balanced >= 12 to < 21%; Seller's >= 21%. If >100% MLS® data reported previous month's sales exceeded current inventory.

ATTACHED HOMES

Luxury Benchmark Price 1: \$500,000

13-MONTH LUXURY MARKET TREND⁴



MEDIAN DATA REVIEW | FEBRUARY

TOTAL INVENTORY TOTAL SOLDS SALES PRICE Feb. 2024 Feb. 2025 Feb. 2024 Feb. 2024 Feb. 2025 Feb. 2025 \$575k 1,100 79 \$620k 1,431 77 VARIANCE: 30% VARIANCE: -3% VARIANCE: **8**% SALE PRICE PER SQFT. SALE TO LIST PRICE RATIO DAYS ON MARKET Feb. 2024 Feb. 2025 Feb. 2024 Feb. 2025 Feb. 2024 Feb. 2025 \$399 96.77% 96.08% 37 \$433 74 VARIANCE: 9% VARIANCE: 100% VARIANCE: -1%

BROWARD COUNTY MARKET SUMMARY | FEBRUARY 2025

- The attached luxury market is a **Buyer's Market** with a **5% Sales Ratio**.
- Homes sold for a median of **96.08% of list price** in February 2025.
- The most active price band is \$500,000-\$524,999, where the sales ratio is 14%.
- The median luxury sales price for attached homes is \$620,000.
- The median days on market for February 2025 was **74** days, up from **37** in February 2024.

³Square foot table does not account for listings and solds where square foot data is not disclosed. ⁴Data reported includes Active and Sold properties and does not include Pending properties.